FINANCE FUNDAMENTALS: REDUCE RISK AND TAKE CONTROL OF YOUR FUTURE

A WEBINAR FOR EMPLOYEES FROM YOUR EMPLOYEE ASSISTANCE PROGRAM

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OBJECTIVES

- Understand the fundamentals of creating a financial plan
- Review the six areas in your financial L.I.F.E.
- Evaluate your debt and improve your credit
- Discover where to reduce financial risk



FINANCIAL FUNDAMENTALS



Take inventory

- Include all assets and liabilities
- Evaluate strengths and weaknesses



Improve credit

- Understand your credit report

- Increase your credit score



Create a budget

- Understand cash flow needs
- Make a plan to save for retirement



Decrease risk

- Protect your identity
- Create a strong financial base
- Utilize insurance when necessary
- Learn estate planning basics



Reduce debt

Reduce debt for increased cash flow



Save for your future - Set aside an emergency fund

- Create financial buckets for protection, income, and growth





TAKE INVENTORY

Lifetime Inventory Financial Evaluation – L.I.F.E

Salaries

- Take-home vs. gross pay
- Current vs. future
 Future:
 - Social Security
 - Pensions
 - Asset withdrawal

Savings

- Emergency funds, savings, and retirement
- Investment accounts:
 - IRAs
 - 401ks
 - TSP
 - Stocks
 - Bonds
 - Mutual funds
 - CDs

Real estate

- Current home value vs. purchase price
- Mortgage interest rate, principal, and interest amount
- Are you paying
 Private Mortgage
 Insurance (PMI)
- Rental property current value and depreciation





TAKE INVENTORY

Debt

- Balances
- Minimum payments
- Interest rates
- Remaining payments

Wills and trusts

- Avoid probate
- Ensure efficient passing to heirs
- Control your money after death

- Insurance

- FEGLI How many times your salary?
- Are you planning on keeping it into retirement?
- Life
- Term or permanent
- Cash value
- Current benefit vs. future
- Premiums
- Long-term care premiums and benefits





TAKE INVENTORY

Evaluate your inventory for strengths and weaknesses This plan should include:

A budget: Understanding cash flow needs

Reducing debt and eliminating interest on debt

Improving credit

Saving, investing, and earning interest for retirement

Estate planning: Wills, trusts, longevity, etc.







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Determine your net income

 This is the actual amount of money received after state, federal, social security, and other taxes have been deducted

Categorize all expenses

- Daily living
- Bills and fees: monthly, quarterly, and yearly

Evaluate your spending

- Review all account transactions for at least the past 60 days
- Sort by merchant or description and identify where you can reduce or eliminate costs

Standard Guideline

- Live on 70-75% of your net income
- Save 25-30%





Reducing debt is crucial to a fundamental financial plan

Average stock market rate of return 1999-2019: 6.25%

Average credit card interest rate in America for 2019: 15.09%

Where is your money best spent?

Pay your debt and increase your cash flow!







Acknowledge your accomplishments as you pay things off. **Give yourself credit** for your efforts to reduce debt!





Equifax

TransUnion

Experian

You are entitled to receive:

One free credit report a year from each bureau, and the CARES Act allows for a free weekly credit report through April 2022.





- Personally-identifiable information: Check spelling for accuracy
- Credit accounts: Includes accounts opened/closed, current balance, and payment history (including late payments)
- Credit inquiries
 - Hard inquiry: Lender pulls your report to determine lending (may impact your score)
 - Soft inquiry: Lender checks your report for accuracy, not for the purpose of lending (will not impact your score)
- Public records and collections: Information from courts and collection agencies
- Bankruptcy on reports: Chapter 7 = 10 years; Chapter 11 = 7 years















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DECREASE RISK

1. Create a strong financial base

- Reduce debt and improve credit
- Start an emergency fund six months of expenses
- Start an investment account
 - Ensure your risk level is adequate with your age and tolerance
- Understand your tax situation
 - Should you do a Traditional or a Roth IRA?
- Ensure proper insurances are in place





DECREASE RISK

2. Utilize Insurance when necessary

- Ensure that property and casualty is cost-effective (review prices annually), and coverages are adequate
- Disability Insurance many policies have a return of premium rider that protects you until age 65, but if you don't become disabled, return your premium

Life Insurance

- Not just a death benefit, many products include living benefits:
 - » Access to the death benefit in case of disability or long-term care
 - » Continuation of premium in case of disability
 - » Cash value premium paid goes into an interest-earning account, accessible at any time – can be tied to or independent from the market
 - » Cash value is a sheltered asset from FAFSA for college planning purposes
 - » Death benefit is tax-free



DECREASE RISK

3. Employ long-term care

- Don't wait before it is too late
- Rising cost of care + increasing age of population = increased long-term care risk
- Evaluate your life with this in mind and implement insurance when necessary



4. Plan your estate

- A will
- Powers of attorney
- Executor of your estate
- Guardianship





As you invest, keep in mind strategy-level diversification

Yield Ensure you are saving with future income needs in mind



Protection

Safeguard assets and earnings in case of a market downturn

Growth

Depending on risk tolerance, age, and control of fundamentals, consider utilizing a growth strategy; risk/reward



Balance

Find balance between yield, protection, and growth to create a well-balanced plan



SUMMARY



Take an inventory of your L.I.F.E.

Create a budget to understand cash flow needs



Maximize cash flow through debt reduction



Ensure your credit is strong



Incorporate insurance as part of your plan



Save for your future, coordinating all the above aspects into a plan



RESOURCES

Articles

- How to Find a Financial Advisor if You're Not Rich
 - <u>money.usnews.com/financial-</u> <u>advisors/articles/how-to-find-a-</u> <u>financial-advisor-if-youre-not-rich</u>
- The 10 Best Personal Finance Books of 2021
 - <u>thebalance.com/best-personal-finance-books-4154809</u>
- Where to Get Good, Free Financial Advice Now
 - <u>nextavenue.org/where-to-get-free-</u> <u>financial-advice</u>
- How to Make a Personal Budget in 6 Easy Steps
 - <u>thebalance.com/how-to-make-a-</u> <u>budget-1289587</u>

Websites

- National Foundation for Credit Counseling
 - <u>nfcc.org</u>
- Get Your Free Credit Reports
 - annualcreditreport.com/index.action
- The Institute for Financial Education
 - myife.org
 - ifeonline.org

Podcasts

- Fifteen Minute Financial Advisor
 - <u>chartable.com/podcasts/fifteen-minute-</u> <u>financial-advisor</u>
- Live Financially Savvy
 - <u>livefinanciallysavvy.com/podcasts</u>



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