

# RELATIONSHIP WEALTH: A COUPLE'S GUIDE TO FINANCIAL HEALTH

A WEBINAR FOR EMPLOYEES FROM YOUR EMPLOYEE ASSISTANCE PROGRAM

April 10, 2024



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#### **OBJECTIVES**

- Discuss life events that can cause financial setbacks for you and your partner
- Examine common money mistakes that lead to relationship issues
- Review budgeting tips and the importance of financial fitness

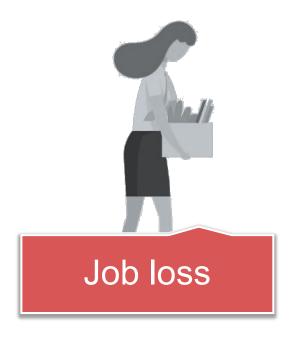
**SECTION 1** 

## LIFE EVENTS

**Considerations for Couples** 

#### **JOB TRANSITIONS**







#### **MARKET CHANGES**

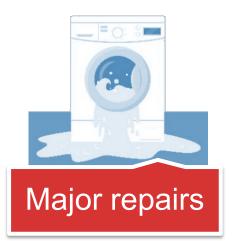






#### **EMERGENCIES**



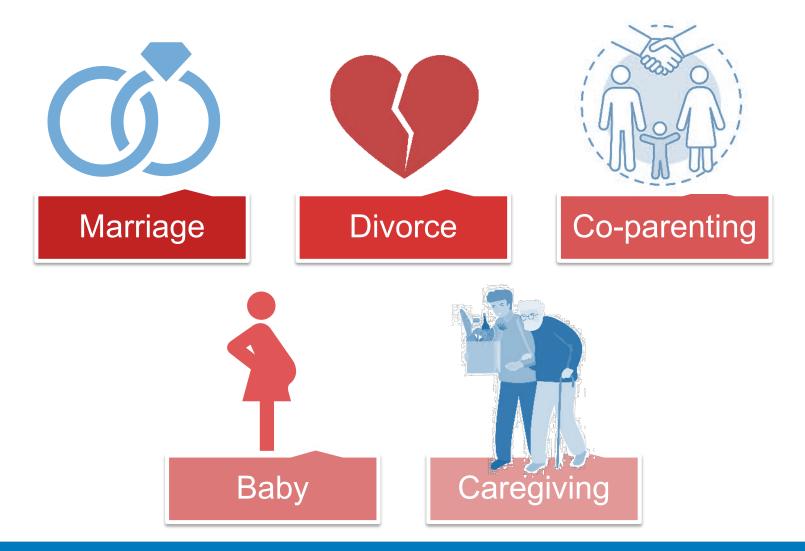








#### **FAMILY DYNAMICS**



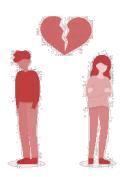
**SECTION 2** 

## COMMON MISTAKES COUPLES MAKE

And how to avoid them



Money is the
#2 ISSUE MARRIED
COUPLES FIGHT ABOUT



Arguing about money is the #2 CAUSE OF DIVORCE

### 1. Keeping separate bank accounts

Having at least one joint account opens communication

#### 2. Disagreeing about lifestyle

 Compromise! Your lifestyle needs to align with your actual income, not the income you wish you had

**TIP:** Set a spending limit and talk to your spouse before purchasing over that limit

#### 3. Not talking about money often enough

- Talk about money EARLY and often
- Discuss money with your partner regularly (e.g., once a month)

#### 4. Letting salary differences divide you

- Don't hold a higher income over your spouse's head
- You are on the same team!

#### 5. Committing financial infidelity

 Own up to purchases and clear the air





in the last year

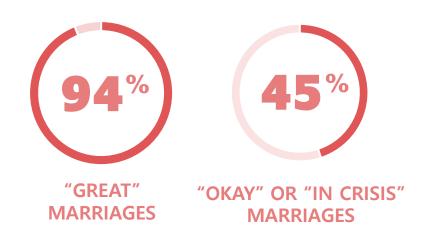
## 6. Comparing yourself to other couples

Your plan and your relationship are unique

## 7. Not meeting financial expectations

- Get finances in order now, so they can become a reality later
- Spell out short- and longterm goals

are TWICE AS LIKELY to discuss money dreams together



## 8. Letting kids run the show

- Budget together
- Know when to cut the cord

#### 9. Lack of guidance

 Find a Financial Advisor who can help bridge differences, work on compromises, and keep long-term goals present



Married couples say they

NEED TO WORK ON THEIR MARRIAGE

#### Tips:

- Communicate openly and honestly, including about money
- Support each other's goals and dreams

**SECTION 3** 

# 10 STEPS TO A FINANCIALLY HEALTHY RELATIONSHIP



#### **SET FINANCIAL GOALS**

- Three types of goals:
  - Short-term: Monthly
  - Mid-term: Six months to one year
  - Long-term: Five to ten+ years
- Write down your goals and put them where you can read them every day!
- Access financial education resources
  - A financial mentor or coach
  - EAP financial services
  - FDIC: Consumer protection information
  - Mymoney.gov
  - Thrift Savings Plan (TSP)



## MAKE A STEP-BY-STEP FINANCIAL PLAN

## This is imperative for your overall financial well-being and critical for long-term success

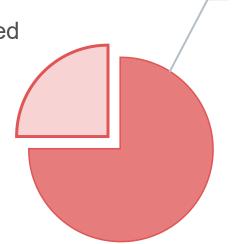
- Your plan should address:
  - Short and long-term financial goals
  - Cash flow needs
  - Ways to earn or increase interest
  - Improving credit
  - Saving for and investing in retirement
  - Estate plans (e.g., wills, trusts, etc.)



#### **CREATE YOUR BUDGET**

#### A step-by-step plan to help you reach your goals

- Determine your net income
  - This is the actual amount of money received after state, federal, social security, and other taxes have been deducted
- Categorize all expenses
  - Daily living, monthly, quarterly, and yearly bills and fees
- Evaluate your spending
  - Review all credit card and checking account transactions for at least the past 60 days
  - Sort by merchant or description to identify where you can reduce or eliminate costs



You need to be living on **70-75%** of your net income



#### **UNDERSTAND YOUR CREDIT**

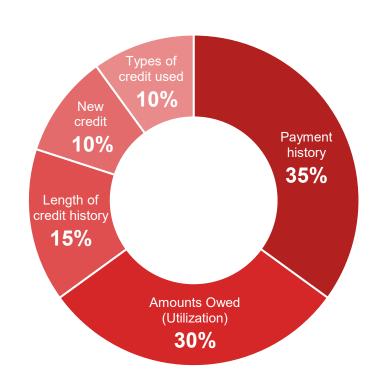
#### Review your credit report

- Personal information
- Account information
- Inquiries
- Collections
- Public record information
- List of creditors

Retrieve your credit report up to once a year for free at:

annualcreditreport.com

#### How scores are calculated





#### **BUILD AND IMPROVE CREDIT**

- Watch credit card balances
  - Optimum usage is 30%
- Eliminate credit card balances
  - Consolidate spending
  - Consider zero balance transfers
- Leave old debt on your report
- Use your calendar
  - Rate shop every 15-45 days
- Pay bills on time





#### **UNDERSTAND INTEREST**

Interest is the money paid at a set rate for the use of money lent, or the cost of delaying the repayment of a debt.

Those who **owe**, pay it. Those who **own**, earn it.

- The average stock market rate of return from 2003 to 2023 was 9.69%<sup>\*</sup>
- The average credit card interest rate in America for 2023 was 22.77%<sup>#</sup>
- Decide how your money is best spent
- Pay your debt and increase cash flow!

"Compound interest is the 8th wonder of the world.
He who understands it, earns it; he who doesn't,

Albert Einstein

pays it."

## REDUCE DEBT

- Pay yourself first build an emergency fund
- Make a list of all debts
- 3 Sort debt by lowest balance owed
- 4 Review your plan with a mentor, if possible
- Pay off, or as much as you can, the smallest debt first
- 6 Pay the minimum payment on larger debts

- Repeat steps 5 and 6 until you are debt-free
- 8 Acknowledge your accomplishments as you pay things off and give yourself credit for your efforts to reduce debt





#### **HAVE AN ESTATE PLAN**

#### Ensure

## Beneficiaries are up to date

 If you die without a beneficiary, your account will go to a probate court

#### Create

#### **A Will**

- Each spouse must have a will
- Does not bypass probate
- Especially important if there are minor children
- Marriage does not grant automatic Power of Attorney

#### Consider

#### Using a trust

- Separate legal document that ensures your wishes are carried out
- Bypasses probate



## LAY THE PATH TO WEALTH ACCUMULATION





#### USE THE STEPS TO DESIGN YOUR IDEAL FINANCIAL PLAN

Grow your relationship and your future with open communication and a shared focus on good money management

Avoid mistakes

Communicate and compromise

Meet financial expectations

#### RESOURCES

#### Websites

- MyMoney.gov mymoney.gov/lifeevents
- Office of the Assistant
   Secretary for Planning and
   Evaluation
   aspe.hhs.gov/report/foundationsstrong-families-201
- Credit.orgcredit.org/services
- The Institute for Financial Education
   ifeonline.org | ifeonline.org/foh
- PracticalMoneySkills.com
   practicalmoneyskills.com

#### **Podcasts**

Marriage, Kids, and Money
 Suggested episodes:
 How to Create a Money Date with Your
 Spouse
 September 14, 2023
 Financial Pros & Cons of Marriage
 August 28, 2023

#### **Online Articles**

The Balance
 Collection of Articles on Relationships
 and Money

#### **Free Budgeting Apps**

HoneydueFor couples

ZetaFor couples and families

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